

Imagearchitektur SZ/08/A-E



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## ROBUST. ECONOMICAL. LASTING VALUE. STABILITY THAT LASTS LONGER.

FAUN is synonymous with long lasting and reliable waste collection vehicles and for perfect made-to-measure sweepers for economically cleaning streets, squares and other public areas. Over 160 years of accumulated company tradition is the story of continual technical innovation combined with the highest possible degree of reliability. In a spirit of responsibility for the world of tomorrow, our customers and employees have helped us to become European market leaders. We offer our customers the complete range of robust waste collection vehicles and sweepers including a choice of accompanying services - all from one provider.

### INDIVIDUAL

#### Individual solutions in fully industrialized, economical production.

FAUN waste collection vehicles are as varied as the range of tasks they perform daily at their operational locations. At six internationally situated locations, FAUN configures vehicles individually tailored to suit the specific requirements of each customer - at optimal cost in industrial production structures. This combination of customized production and the selection of high-quality materials guarantee reliable vehicles with long working lives.

### ECONOMICAL

#### Low logistics unit costs through constant innovation.

Through single-minded research and a constant high level of investment, we are able to satisfy all requirements on quality, reliability and innovation in close cooperation with our customers. It is the high-performance loading systems combined with innovative operating units and the above-average resale value due to sound workmanship and robust construction that make a FAUN vehicle more economical for the customer in real terms.

### AVAILABLE

#### Worldwide availability, advice and service.

A comprehensive, worldwide network of over 90 traders and service points ensures easy access to the entire range of FAUN services. The 500 well-trained service specialists in direct proximity to customers know exactly what to do and provide ideal vehicle care and maintenance. FAUN vehicles have been highly regarded over decades for their value retention, their high availability and their economical operation.

### VALUABLE

#### Quality and depth of service assure market leadership.

It is a long time ago, that FAUN has become a producer of robust municipal vehicles. Today, its own service departments and subsidiaries ensure a high degree of service quality and after-sales service. Whether financing or leasing, rental, logistical advice, tour navigation or weighing systems, FAUN supplies you with a whole lot more than just reliable vehicles.





## CORPORATE AIMS

### VEHICLES WITH THE LOWEST LIFE CYCLE COSTS

Our targeted and consistent investments in industrial production methods in our international, market-oriented plants have led to long-term future security for both FAUN-customers and employees. In particular, the FAUN-main plant in Osterholz-Scharmbeck was rebuilt in 2002 on an area of 30,000 m<sup>2</sup>, in order to industrially produce robust disposal vehicles with the lowest Total Cost of Ownership for our customers.

#### We at FAUN would like:

→ to offer you vehicles with the lowest life cycle costs on the entire market.

→ you to be able to carry out your tasks as economically as possible.

→ you to be able to rely on your vehicle every single day.

→ to serve our customers in an exemplary way.

→ to continually increase and optimize the benefit gained by using our products through qualified dialogue with our customers.

→ to develop the stability of our company through measured and steady growth, in order to create jobs with a secure future.

→ to fulfil customer requirements on quality, deliverability and product innovation through pinpointed research, development and a high level of investment.

→ a well organized and smoothly running company structure, typified by constant and open communication, which willing and responsible employees can identify with.

→ to reinforce the abilities and the sense of responsibility that our employees have through intensive training and professional development.

→ to promote team spirit, solving human problems discreetly and fairly.

→ to place special emphasis on the vocational training of our junior staff members.

→ to earn a fair profit while achieving these aims.



**STABILITY THAT LASTS LONGER.**

# INNOVATIVE WASTE COLLECTION

## WITH FAUN-HIGH-PERFORMANCE VEHICLES

### LONGLASTING

In the preceding decades, the purchase price and the discounts were considered to be the most important points when acquiring a new vehicle, but many intelligent decision-makers of today consistently calculate the Total Cost of Ownership, or TCO.

- Purchase
- Financing
- Care and maintenance
- Downtimes
- Service availability
- Logistics unit costs

### MINIMUM COSTS

The Total Cost of Ownership (TCO) is the main factor behind every smart investment decision. We at FAUN offer: a mature, solid vehicle program trimmed to conform to the »TCO minimum« in terms of construction, production, service, maintenance and quality. Through individual production, we tailor the vehicle bodies and high-performance loading systems to suit your particular needs. High quality raw materials, intelligent use of them and targeted productivity assure continually high quality.

### MADE TO MEASURE

Faster loading times with fewer employees, the separation of collection and transport, modern weighing systems and intelligent tour navigation lower your logistics unit costs daily. In the waste collection vehicle sector, FAUN manages to create innovations for their individual and traditional products time and again.

- Rear loader
- Side loader
- Front-side loader
- Front loader

### ECONOMICAL

Financing, leasing and short-term rental - all part of the integrated services of our subsidiary FAUN Services GmbH - each play their part in creating new ways to cut costs when it comes to flexible planning. FAUN guarantees long-lasting quality and reliability at economical conditions. Together with you, the logistics service section is able to develop optimized logistical solutions. Thanks to our experience in all aspects of waste disposal, we are ideally equipped to fulfil your logistical requirements.

Rear loader FAUN-VARIOPRESS

Side loader: FAUN-SIDEPRESS

Front-side loader: FAUN-EASYPRESS

Front loader: FAUN-FRONTPRESS





## EFFECTIVE STREET CLEANING WITH FAUN-HIGH-PERFORMANCE VEHICLES

FAUN-sweepers are ideal for handling each and every cleaning job. No matter whether it is a street sweeper for daily work, an airfield sweeper for cleaning your runways or an agile sweeper for smaller areas. The VIAJET in its various sizes and the TERRAJET are the ideal solutions for covering every type of working area. Our innovative ideas make FAUN-sweepers, including vehicles with interchangeable bodies, the leaders in terms of economy, emission values, quality and versatility.

### QUALITY

#### Quality creates trust!

Our high-quality and technologically mature sweeper systems, e.g. the patented air circulation system, ensure excellent performance and user safety in combination with a variety of standard vehicle chassis types. These vehicles are all designed to minimize the Total Cost of Ownership throughout the entire working life of the vehicle.

The FAUN-air circulation system

### SOLUTIONS

#### Solutions created to suit you!

We place great importance on the development of new solutions for a wide range of problem areas. FAUN not only offers vehicles that deal with the requirements of daily street sweeping, but we also individually design vehicles for use in difficult areas such as steel works, coal mines or for building sites, airports, etc. The resulting technical solutions are always created in close cooperation with our customers.

The new VIAJET FILTAIR

### TECHNOLOGY

#### Standards through technology!

Our developments set new trends. We create solutions for current environmental topics, such as noise reduction, particulate matter reduction (PM10), fuel optimization or the conformity to safety certifications (German safety approval standards). With the integrated option FILTAIR, the air circulation system emits a mere 2%, i.e. 1/50 of the PM10 mass emitted by conventional sweeper systems.

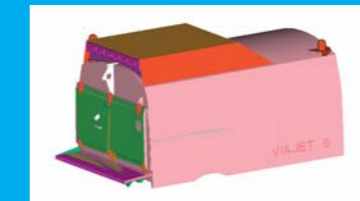
Patented air circulation system with filter

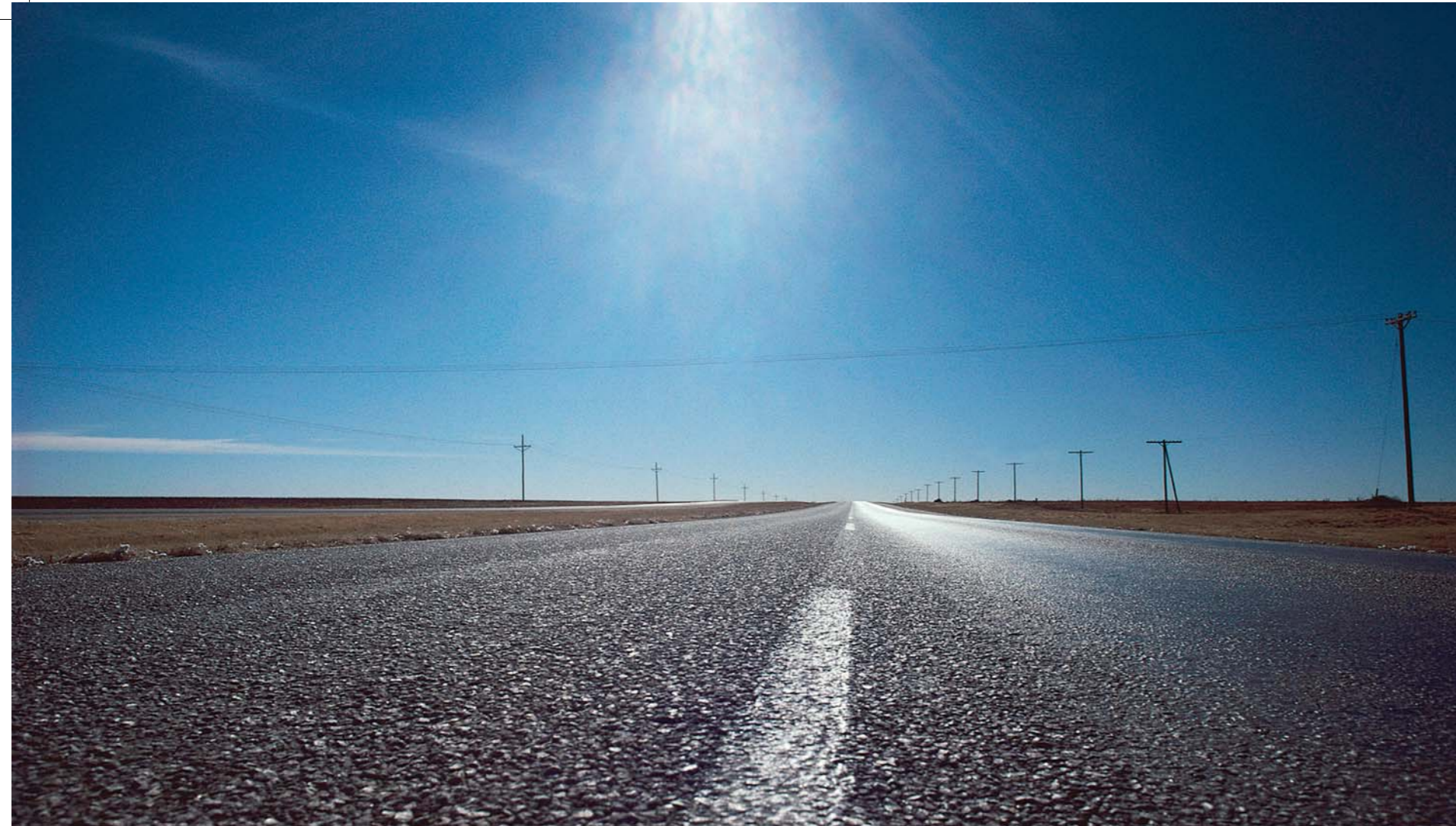
### LOYALTY TO LOCATION

#### Location Germany!

We stand for products »Made in Germany« and by that we mean a high degree of innovative skill, highly qualified production personnel and the integration of the local supply industry. All these factors contribute towards producing high-quality system solutions.

FAUN Viatic, Grimma location





## FAUN SERVICES

### MORE THAN JUST BODIES

A fleet of vehicles not only binds a great deal of capital, it also requires a great deal of time to maintain. You can make much better use of your time in future by spending it on your core business - working together with FAUN Services. FAUN Services is your professional service provider for handling vehicle fleets in the waste disposal industry. We are your maintenance team, your leasing or rental agreement partner. We offer you every possible support, from financing right through to servicing, maintenance and vehicle care.

#### RENTING

The sudden breakdown of a vehicle can become a real nightmare! Not with FAUN! We offer you quickly deployable vehicles at fair conditions. No matter whether it is a rear loader, a side loader, a front loader or a sweeper. For one day, for one week or even longer. This means you can reduce your reserve fleet, allowing you to cut costs on the long term.

#### FINANCING

Long-term service agreements are quickly becoming a thing of the past. The economical life cycle of the vehicles is often much longer than the validity periods of your customer agreements. We tailor the validity periods of FAUN-financing concepts, leasing or long-term rental plans to suit the time period for which you require the vehicle exactly to meet your requirements.

#### PURCHASING AND SELLING

Even after years of heavy-duty work, a real FAUN still has an amazingly high value. This is not only a good argument when purchasing. We will be happy to buy your used vehicle - whether you purchase a new one or not! And we also sell our used vehicles. Just take a look at the latest offers in our vehicle exchange: [www.FAUN.com](http://www.FAUN.com)

#### SERVICE AGREEMENTS

Fixed, calculatable costs are the key to sure financial success. We offer you fixed maintenance and service agreements for your vehicle with FAUN-service agreements. This allows you to reduce your risk and increase your security. You can then guarantee fixed fees for longer periods, thereby increasing your profit in the long term with FAUN.

