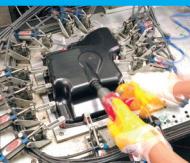


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# PURCHASING

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## GLOBAL PURCHASING KIRCHHOFF AUTOMOTIVE

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AUTOMOTIVE

# PURCHASING PROGRAM

Below please find a survey of the key purchasing articles:

## 1 RAW MATERIALS

### 1.1 STEEL (COILS AND BLANKS)

- hot rolled (DD 11 - 13, micro alloyed steel)
- cold rolled (DC 01 - 06, ZSTE ..., TRIP..., DP ...)
- cold rolled steel strip
- hot dip galvanized
- electrogalvanized
- high strength steel
- hot dip aluminized

### 1.2 ALUMINIUM (COILS AND BLANKS)

### 1.3 STAINLESS STEEL (COILS AND BLANKS)

## 2 TOOLS

### STAMPING DIES

- transfer- and progression tools up to 6.000 mm length

## 3 BOUGHT IN PARTS

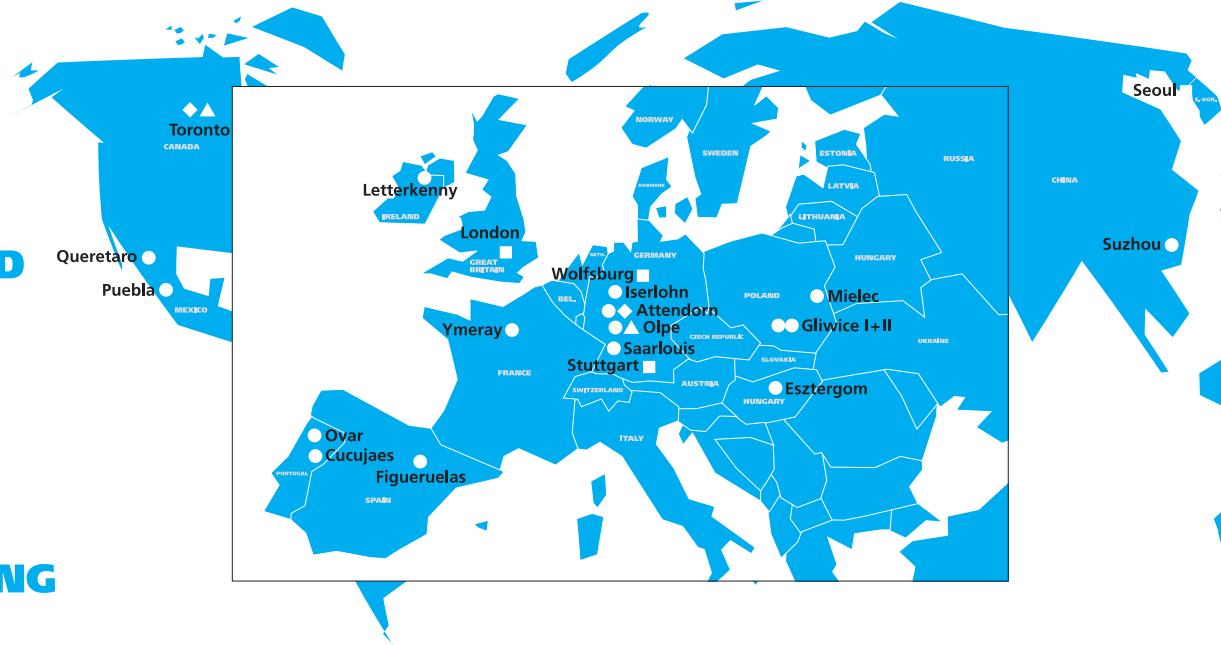
- 3.1 Stamped, pressed and drawn parts
- 3.2 Welding screws
- 3.3 Welding nuts
- 3.4 Welding bolts
- 3.5 Rivets
- 3.6 Turned parts
- 3.7 Plastic- and rubber parts
- 3.8 Castings
- 3.9 Tubes and tube components
- 3.10 Bended wire parts

## 4 PACKAGING MATERIALS AND CONTAINERS

- 4.1 Carton boxes
- 4.2 Corrugated board
- 4.3 Special transportation racks (steel or plastic)
- 4.4 Inhouse containers and boxes

## 5 SUBCONTRACTING

- 5.1 Zinc coating
- 5.2 Powder coating
- 5.3 Cataphoretic painting (E-Coating)
- 5.4 Assembly
- 5.5 Slitting and blanking of coil material
- 5.6 Laser cutting



- Production Plants
- Sales Offices
- ◆ Tec Centers
- ▲ Joint Ventures

## REQUIREMENTS TO OUR SUPPLIERS:

Certified Quality Management System according to at least one of the following standards:

- DIN EN ISO 9001:2000
- ISO/TS 16949
- certified environmental management system acc. to DIN EN ISO 14001

Basic principles such as consistent realisation of the zero failure principle, competitive terms of price and service, absolute reliability, on time delivery, flexibility, readiness to optimize products and processes, high service level and acceptance of our Purchase and General Conditions (see download area of our KIRCHHOFF homepage [www.kirchhoff-gruppe.de](http://www.kirchhoff-gruppe.de))



3.1



3.2



3.4



3.5



3.7



3.9



3.10



4.3